

Evening Breeze | Account Manager Hospitality

Evening Breeze provides sleepers worldwide with a better night's rest, by creating the perfect sleeping environment. Many of our clients struggle with an energy guzzling and bulky air conditioner for which we provide a much more comfortable and very sustainable alternative. Today we serve consumers and resorts from Antigua to Bali and from Mozambique to Finland with a fitting solution. Everybody loves the sleeping comfort and massive energy savings that the award winning Evening Breeze has to offer!

To realize our growth ambitions we are looking for an Account Manager Hospitality, ready to grow our sales volume and realize an impressive track record for Evening Breeze in the hospitality segment in South-East Africa, Bigger Caribbean and South-East Asia.

The job.

- Execute global hospitality sales strategy.
- Generate direct sales across selected regions.
- Increase awareness in tropical hospitality industry.
- Manage current clients as Evening Breeze ambassadors.
- Realize reference projects in top class resorts.
- Initiate global distribution network.

You.

- Remarkable individual, exceptional team player.
- Ready to work hard and above all smart.
- Street wise and properly educated.
- Proactive, creative, goal oriented, hands-on doer.
- Hungry, passionate and entrepreneurial.
- Cosmopolitan and willing to travel intercontinental.
- 5 years relevant experience in the hospitality industry.
- 5 years experience in deal making sales.
- Fluent in English, Dutch and preferably a third language.

We.

- Are young, ambitious and determined.
- Are based in a monumental building in Delft.
- Offer a solid remuneration and encouraging bonuses.
- Offer great autonomy and unique future perspectives.

Feeling thrilled about this vacancy? Than we are looking for you!
Don't wait and send your motivation and resume to
Thomas on jobs@evening-breeze.com.

